

**Indian Institute of Maritime Law (IIML)
&
Indian Maritime Arbitration Association (IMAA)
jointly conduct a half day seminar on**

**“ Maritime Arbitration in India”
by Mr. Jeffery Blum (London) and on
“The Law of the Sea and Italian Shoot out”
by Capt. Rohit Bhatia (Delhi)**



**Date : 02-06-2012 (Saturday)
Time: 09.30 hrs – 13.00 hrs followed by lunch
Venue : Grand Hotel, M.G. Road, Ernakulam**

Registration Fee: Rs. 5000/- Cheque/DD may be drawn
infavour of Indian Institute of Maritime Law (IIML).

**INDIAN INSTITUTE OF MARITIME LAW (IIML) &
INDIAN MARITIME ARBITRATION ASSOCIATION (IMAA)**

Jeffrey Blum



FICS FCI Arb AMIMC
Maritime and Commodities Commercial Claims Consultant
Member, London Maritime Arbitrators Association
Member, British Maritime Law Association
Member, The Baltic Exchange

8 Ilmington Road, Kenton, Harrow, Middlesex HA3 0NH
Tel: 0845 644 2864 ~ Fax: 020 8907 2718 ~ Mob: 07885 17 28 38
Email: jeffrey@intllinkint.com Website: www.intllinkint.com

Biography / Business Experience

Jeffrey Blum has been involved in shipping and trading since 1972. He is the fourth generation of a shipping family, has been a member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner, gasoil futures broker, charterer and commodities trader in London and abroad. He speaks German, French and some Italian.

Interlink International Trading (UK) Ltd was founded by him in 1994, providing maritime and commodities commercial claims consultancy and bespoke corporate training. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms and international shipping organisations.

Jeffrey also co-founded and is the principal lecturer of Maritime Education & Training Ltd as the only approved provider in London of class tuition for international students who take the annual examinations of the Institute of Chartered Shipbrokers. For many years he has contributed articles to trade magazines and textbooks.

Currently the Senior Education Officer and recent Chairman of the London Branch, he is a Fellow of the Institute of Chartered Shipbrokers and has served on the ICS International Controlling Council and several other committees since 1983.

Jeffrey is also a Fellow of the Chartered Institute of Arbitrators, is a Supporting Member of the London Maritime Arbitrators Association and has been an arbitrator (both sole and tribunal) and expert witness on many cases since 1983. He has been on the controlling council of ICSAS (International Commodity and Shipping Arbitration Service) since its creation in 2005.

Since 1984 he has been lecturing on many subjects of Maritime Studies and Law at universities and colleges in London and throughout the UK. He is a Visiting Professor of the World Maritime University at Malmo and of the Shanghai Maritime University and is a frequent guest presenter at conferences and masterclass workshops worldwide, including bespoke training for traders, shipowners, bankers and lawyers.

**INDIAN INSTITUTE OF MARITIME LAW (IIML) &
INDIAN MARITIME ARBITRATION ASSOCIATION (IMAA)**



Captain Rohit Bhatia *Master Mariner MSc MNI*

Managing Director

Wade Maritime Consultants Pvt Ltd

INDIA | SINGAPORE

~~~~~  
**SUMMARY**  
~~~~~

Captain Bhatia is a well-known maritime transportation industry expert with over 25 years of operational and commercial experience including organizational turnaround, business strategy, operational risk management, legal & regulatory. He has in-depth technical, commercial and operational management expertise gained by serving at sea for 15 years and later on ashore in maritime management consulting field. His work ashore has included working as a Risk Management & Loss Prevention Consultant, Maritime Business Consultant and Director of a leading maritime management consulting firm. He has over the past decade worked on numerous projects in operational risk management, business strategy, organizational design, human capital management, strategic investment advice and regulatory compliance for leading ship owners, Oil majors, Ports and PE firms.

He is a specialist in shipping operations, maritime economics, transportation strategies & operational risk management. Key note speaker on various advanced training programmes and seminars in the shipping industry.

~~~~~  
**SPECIALIZED SKILLS**  
~~~~~

Organization Design
Strategic Planning and Advice
Operational Risk Management
Operations and Project Management
Legal & Regulatory
Quality Management Systems ISO, ISM, ISPS, EMS
Crisis Management
Cross Cultural Competency

**INDIAN INSTITUTE OF MARITIME LAW (IIML) &
INDIAN MARITIME ARBITRATION ASSOCIATION (IMAA)**

~~~~~  
**EMPLOYMENT HISTORY**  
~~~~~

2008 - Present

Founding Partner and Managing Director of Wade Maritime Consultants Pvt Ltd (India & Singapore)

A leading international firm of maritime management consultants based in Singapore and India. Responsible for firm's global consulting practice and particularly its India specific business.

2003 - 2008

BPC Corp, USA

Senior Petroleum Economist

Lead consultant at the petroleum market research and consulting division. Responsible for collecting and analyzing raw market and economic data, preparing statistical models and developing customized reports on the oil industry for board members. Provide specialist advice to the senior management and the president of the company on various projects, especially the downstream oil market in the US midwest. Specialist in marine transportation economics, business strategy, project development and implementation and oil loss prevention.

2002 - 2003

Richardson Lawrie Associates London, United Kingdom

Business Market Analyst

Responsible for maintaining market information on the oil and gas transportation sectors, analyzing trends in the energy and shipping markets and preparing the company's regular tanker and gas market reports. Specialized in shipping economics, transportation strategies, benchmarking studies, modeling and forecasts of short, medium and long term shipping traffic, demand and shipping supply. Advised clients on investment strategies, business development, project implementation and vessel operational management.

1989 - /2002

Barber Ship Management / Bergesen Dy a/s

Master Mariner (FG)

Served on ocean-going vessels [tankers, containers, dry/bulk cargo] as deck officer and as a master mariner (Captain). Gained extensive operational, management and technical experience in the shipping industry.

**INDIAN INSTITUTE OF MARITIME LAW (IIML) &
INDIAN MARITIME ARBITRATION ASSOCIATION (IMAA)**

~~~~~  
**EDUCATION**  
~~~~~

- 2001 International Shipping, Finance and Economics, Master of Science - University of Plymouth, United Kingdom
MSc with Distinction
Davies Johnson prize for the highest marks in the research project
University scholarship awarded for post graduate study

- 1996 Nautical Science, BTEC-HND - South Tyneside College, Southshields, United Kingdom
Awarded: Passed with Distinction
Nautical Institute's [London, UK] Best Student Award

- 1987-89 Science, Mathematics & English, High School Diploma - All India Secondary Board

~~~~~  
**CERTIFICATIONS**  
~~~~~

- Class 1 Deck Officer Master Mariner (FG) Dept. of Transportation, UK
- ISO 9001:2008 Lead Auditor

~~~~~  
**PUBLICATIONS**  
~~~~~

- "Daily oil losses in shipping crude oil: measuring crude oil loss rates in daily North Sea shipping operations", Energy Policy, Volume 32, Issue 6, April 2004, Pages 811-822.
This paper invites energy policy makers to re-embrace daily oil losses. It categorizes them, discusses physical and accounting measures and reports empirically crude oil loss patterns and factors influencing them on some recent North Sea voyages.
- Various articles published in leading industry journals on specialist topics of interest in the maritime industry.